

**FINANCIAL REPORT - 2012
E.T. MAHONEY STATE PARK**

4 Week Report Period Ending	Customer Count	Profit	Loss	20% Payment to NGPC on Profit	Value of Support to Date to [redacted] (labor assit., equip., maint., utility)	Notable Comments/Events
February 19, 2012	0					Opened on Tuesday Feb 21
March 18, 2012	3861	\$ 2,048.00	\$ 10,191.00	\$ -	\$ 45,451.21	Easter Sunday \$15,096 sales / 923 Guests
April 15, 2012	7150	\$ 27,953.87	\$ 16,670.00	\$ 409.60	\$ 8,852.06	Mother's Day \$20,000 & Catering Sales \$12,000
May 13, 2012	8167	\$ 25,698.35	\$ -	\$ 5,139.77	\$ 7,815.47	Alcohol sales at 5.5% of gross sales; catering at 14.7%
June 10, 2012	6594	\$ 39,867.92	\$ -	\$ 7,973.58	\$ 8,680.76	Alcohol sales at 4.8% of gross sales; catering at 33.2%
July 8, 2012	10239	\$ 44,421.67	\$ -	\$ 8,884.34	\$ 11,316.10	Alcohol sales at 4.6% of gross sales; catering at 32.6%
August 5, 2012	8062	\$ 2,169.37	\$ -	\$ 433.87	\$ 7,574.91	Alcohol sales at 5.4% of gross sales; catering at 17.6%
September 2, 2012	5860	\$ 22,344.96	\$ -	\$ 4,468.99	\$ 8,397.23	Alcohol sales at 5.7% of gross sales; catering at 45%
September 30, 2012	6706	\$ 19,584.16	\$ -	\$ 3,912.83	\$ 7,838.89	Alcohol sales at 8.8% of gross sales; catering at 24%
October 31, 2012	4275		\$ 8,778.84	\$ -	\$ 14,743.19	Alcohol sales at 7.4% of gross sales; catering at 17.8%
November 25, 2012	4275		\$ 4,534.31	\$ -		Alcohol sales at 10% of gross sales; catering at 27.6%
December 30, 2012	3304					
Total Since Opening on Feb 21, 2012	74,241	\$ 184,068.30	\$ 40,174.15	\$ 36,813.65	\$121,659.82	

(redacted) projected gross profit = \$143,894.15

(redacted) projected net loss = (\$84,856.17)

NGPC average net loss for dining room and catering;
2007, 2008, 2009 (The last 3 full years of state operation)

(redacted) (\$284,816.72)

Attendance in the bar area for Holiday period was good.

Labor costs are averaging 43% for the year, but this number includes labor costs of pre-opening, when there was no income to offset.

Food costs are at 44.5% for this period, this reflects a 3.2% increase from last period, partially due to rising food costs for holidays. Averaging at 35% for the year.

**FINANCIAL REPORT - 2013
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4 Week Report Period Ending	Customer Count	Profit	Loss	20% Payment to NGPC on Profit	Value of Support to Date to [REDACTED] (labor assif. equip. maint. utility)	Notable Comments/Events
January 27, 2013	4583	\$ -	\$ 7,398.35	\$ -	\$ 14,360.97	Alcohol sales at 11.7% of gross sales, catering at 23.2%
February 24, 2013	4223	\$ 10,139.67		\$ 2,027.93	\$ 14,139.80	Alcohol sales at 12.7% of gross sales, catering at 16.9%
March 24, 2013	3961	\$ 1,544.20		\$ 308.84	\$ 12,185.59	Alcohol sales at 9.6% of gross sales, catering at 32.3%
April 24, 2013	5883	\$ 5,767.08		\$ 1,153.42	\$ 13,791.14	Alcohol sales at 7.65% of gross sales, catering at 14.9%
May 19, 2013	5277	\$ 12,141.94		\$ 2,428.39	\$ 8,807.04	Alcohol sales at 10.5% of gross sales, catering at 27.8%
June 16, 2013	8054	\$ 12,639.79		\$ 2,527.96	\$ 9,731.45	Alcohol sales at 7.7% of gross sales, catering at 22.6%
July 14, 2013	9520	\$ 18,772.54		\$ 3,754.51	-	Alcohol sales at 8.8% of gross sales, catering at 17.3%
August 11, 2013	10285	\$ 58,812.82		\$ 11,762.56	\$ 11,539.41	Alcohol sales at 5.4% of gross sales, catering at 46.6%
September 8, 2013	7295	\$ 6,982.77		\$ 1,396.55	\$ 9,220.36	Alcohol sales at 7.9% of gross sales, catering at 29.3%
October 6, 2013	6185	\$ 15,796.30		\$ 3,159.26	\$ 7,990.49	Alcohol sales at 7.2% of gross sales, catering at 36.4%
November 3, 2013	6416	\$ 7,440.92		\$ 1,488.18	\$ 7,422.21	Alcohol sales at 8.1% of gross sales, catering at 28.3%
December 1, 2013	4419	\$ 2,589.30		\$ 517.86	\$ 7,758.30	Alcohol sales at 6.5% of gross sales, catering at 31.2%
December 29, 2013	4103		\$ 8448.91	\$ -	\$ 9,522.86	Alcohol sales at 10.6% of gross sales, catering at 34.3%
	80,204	\$ 152,627.33	\$ 15,947.26	\$ 30,525.46	\$ 126,469.62	

EXPENSES AS A % OF SALES

Labor costs for 2013 at 43.4%
 Food & alcohol costs for 2013 are at 34.9%
 Operational costs for 2013 are at 11.3%
 2012 average labor cost was 43%
 2012 average food & alcohol cost was 35.3%
 2012 average operational cost was 11.1%

[REDACTED] projected gross profit is \$136,780.07
 Net profit after payment to NGPC, misc minor expenses and officers salaries (\$75,000.12) is \$32,234.16

NGPC average net loss for dining room and catering for the last 3 years of operation (2007, 2008, 2009) was calculated to be: \$284,816.72

NGPC's net projected loss for 2013 is: \$95,944.16 Gain of \$188,872.56 on historic loss

NGPC's net projected loss for 2012 was: \$84,856.17 Gain of \$199,960.55 on historic loss

Difference attributed to \$4,799.80 higher support and \$6,268.19 reduced payment

FINANCIAL REPORT - 2014
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4 Week Report Period Ending	Customer Count	Profit	Loss	20% Payment to NGPC on Profit	Value of Support to Date to (labor assit. equip. maint. utility)	Notable Comments/Events
January 26, 2014	4183	\$ -	\$ 885.14	\$ -	\$ 9,013.99	Alcohol 10.7% of gross sales, catering at 29.2% / Labor 55.1% Food 25.0%
February 23, 2014	4216	\$ -	\$ 10,700.83	\$ -	\$ 8,088.92	Alcohol 9.2% of gross sales, catering at 19.1% / Labor 56.3% Food 39.1%
March 23, 2014	4607	\$ 690.90	\$ -	\$ 138.18	\$ 13,241.97	Alcohol 5.2% of gross sales, catering at 32.4% / Labor 49.0% Food 54.8%
April 20, 2014	5550	\$ 9,151.88	\$ -	\$ 1,832.38	\$ 6,304.62	Alcohol 6.0% of gross sales, catering at 27.9% / Labor 45.5% Food 31.6%
May 18, 2014	6121	\$ -	\$ 1,267.61	\$ -	\$ 9,519.51	Alcohol 5.4% of gross sales, catering at 25.3% / Labor 49.3% Food 36%
June 15, 2014	9183	\$ 19,557.96	\$ -	\$ 3,911.59	\$ 7,618.92	Alcohol 6.2% of gross sales, catering at 27.5% / Labor 41.1% Food 33.5%
July 13, 2014	10089	\$ 15,952.34	\$ -	\$ 3,192.47	\$ 9,626.97	Alcohol 8.7% of gross sales, catering at 22.8% / Labor 40.2% Food 36.6%
August 10, 2014	11513	\$ 67,282.25	\$ -	\$ 13,456.45	\$ 18,033.73	Alcohol 5.7% of gross sales, catering at 42.5% / Labor 29.9% Food 31.7%
September 7, 2014	6360	\$ 16,883.23	\$ -	\$ 3,376.65	\$ 11,565.43	Alcohol 6.5% of gross sales, catering at 33.1% / Labor 41.2% Food 32.6%
October 5, 2014	4117	\$ 22,468.72	\$ -	\$ 4,493.74	\$ -	Alcohol 5.3% of gross sales, catering at 46.4% / Labor 38.2% Food 29.2%
November 2, 2014	4489	\$ 6,822.18	\$ 5,263.15	\$ 1,364.44	\$ 9,947.10	Alcohol 5.6% of gross sales, catering at 30% / Labor 45.5% Food 33.9%
November 30, 2014	2573	\$ -	\$ -	\$ -	\$ 8,678.23	Alcohol 1.0% of gross sales, catering at 28.2% / Labor 66.04% Food 29.2%
	73,001	\$ 158,829.46	\$ 18,116.73	\$ 31,765.89	\$ 111,639.39	

Labor costs averaging 43.4% to date; averaged 43% last year. Hiring remains a problem issue.

Food costs averaging 33.2% to date; averaged at 35.3% for the prior year.

Eugene T. Mahoney State Park
Peter Kiewit Lodge Restaurant

3 YEAR CUSTOMER COUNT COMPARISON

	CUSTOMER COUNTS				TOTAL
	BREAKFAST	LUNCH	DINNER	SUNDAYS	
JAN					
2007	1641	2186	2113	1188	7128
2008	1777	2259	2252	1144	7432
2009	1728	2317	2258	1122	7425
FEB					
2007	1859	2050	2913	1413	8235
2008	2140	2305	3078	1715	9238
2009	1818	2470	3276	1242	8806
MAR					
2007	2054	3579	3865	1578	11076
2008	2095	2867	3168	1650	10680
2009	2107	2803	3178	1542	9630
APRIL					
2007	2271	3327	3422	3463	12483
2008	2252	3852	3334	3889	13327
2009	2137	3677	3126	2131	11071
MAY					
2007	2885	3797	3353	2808	12843
2008	3028	3731	3360	2893	12608
2009	3350	3582	3652	2841	13425
JUNE					
2007	4465	4780	5920	2638	17803
2008	4115	4425	5199	2655	16400
2009	4338	4690	5009	2205	16242
JULY					
2007	4503	4876	6160	2526	18065
2008	4979	4864	6346	2016	18205
2009	4483	5065	6253	1670	17471
AUG					
2007	3786	4793	5743	1899	16221
2008	4288	4673	5350	2250	16561
2009	3884	4486	5020	2147	15537
SEPT					
2007	3239	3516	3601	2593	12949
2008	2895	3164	3057	2093	11016
2009	3076	3679	2974	1746	11476
OCT					
2007	3010	4406	3947	1834	13197
2008	2655	3506	3221	1650	11032
2009	2736	3925	3044	1833	11538
NOV					
2007	1949	2954	2320	2431	9654
2008	2213	2581	2159	2897	9850
2009	2046	2626	1742	2753	9167
DEC					
2007	1953	2193	3365	2546	10057
2008	1780	2375	3086	2117	9258
2009	1419	1756	1970	1003	6148

Annual Totals:

2007	149711
2008	144170
2009	137935